



# SUMMARY SHEET

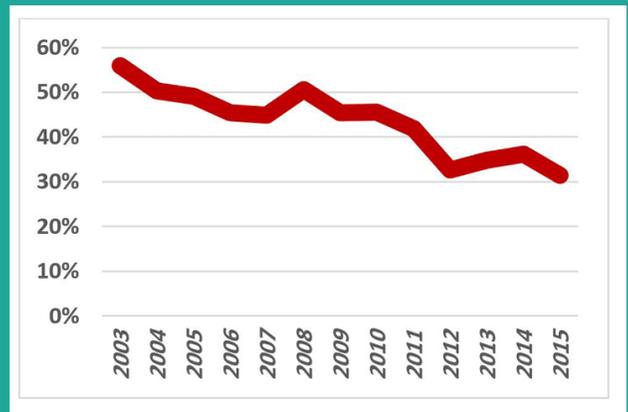


## MUSICIANS ARE A VITAL PART OF CALIFORNIA'S UNIQUE CULTURAL AND EDUCATIONAL VALUE:

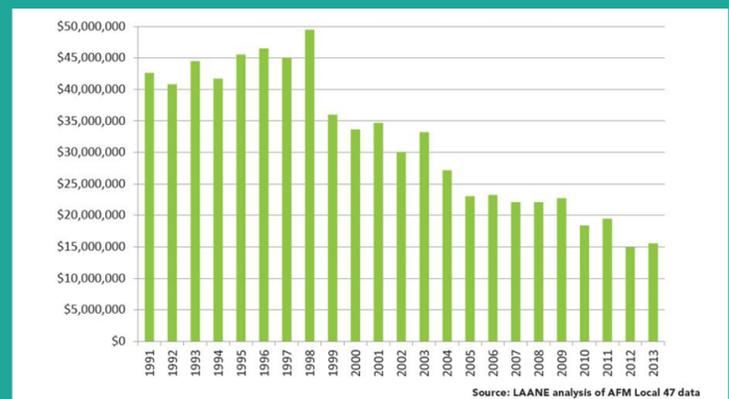
- Film scoring work acts like a magnet: attracting the best musicians in the world to live and work in California.
- California's universities, high schools, and after school programs all have faculty that work in the film & television scoring industry.
- California's churches, symphonies, and operas all employ musicians that work in the film industry.
- Recording work allows musicians to give back to our communities, to volunteer at our schools, and to contribute to our arts and cultural institutions.

## BUT CURRENT TAX CREDITS HAVE DONE NOTHING TO STOP THE OFFSHORING OF MUSIC JOBS.

Percentage of films scored with American Federation of Musicians orchestras:



Musician session wages:



---

## THE SOLUTION:

**Fix the music component of the current tax credit so that it achieves its intended purpose.** Instead of giving away taxpayer dollars to studios for music that would have been recorded in California anyway, set those funds aside to attract projects that would otherwise go to London.

---

## SEPARATE INCENTIVES FOR MUSIC SCORING

**Current film and TV production tax credits are awarded to companies regardless of where they record their music.** We need music incentives that follow the same principle.

- Re-allocate 3% of existing tax credit funds toward music scoring.
  - Award credits based on the overall budget of a project and the number of musicians employed.
  - Create pathways for California's already-diverse community of musicians to find good careers in this industry.
- 

## A LITTLE BIT GOES A LONG WAY: MORE BANG FOR YOUR BUCK

**Musicians' residuals are taxable income, while many other entertainment industry workers receive residuals in the form of non-taxable benefits.**

Example: If *The Martian* - scored in London using UK tax credits - had been scored in California under the "Keeping the Score" proposed incentive:

- Total estimated upfront wages to musicians: **\$401,249**
- Cost to taxpayers (30% of eligible wages): **\$120,375**
- Total taxable income generated by residuals (to date) and upfront wages paid to musicians: **\$1,529,341**